

# Bridge Your Technical Gaps with the D&H Solutions Enablement Team

Our team of trained and certified sales engineers are here to assist with every aspect of your business. From sophisticated Security Solutions to Hybrid Workspaces, the D&H Solutions Enablement team leverages real-world expertise to help you win new opportunities.

## Support Portfolio:

- Accurate, Validated, Multi-vendor Bill of Materials (BOMs)
- Anything-as-a-Service (XaaS) Enablement
- Technical Quoting Assistance
- Trainings and Demonstrations
- Resource Materials
- Professional Services including Site Surveys and Security Assessments
- Vendor Agnostic Support
- Experienced Field Engineers
- Support for Complex, Multi-vendor Deployments in Emerging Areas such as:



Server, Networking



Distance Learning



ProAV & Collaboration



Digital Security



Esports & Gaming



Cloud



Hybrid Workspace

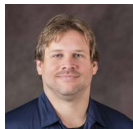
Certifications	
Vendor Certifications	
ProAV Certifications	
Association Certifications	

## How can you benefit from the D&H Solutions Enablement Team?

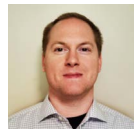
- ✓ Allow your engineers and sales reps to focus less on professional services and close more sales.
- ✓ Reduce delivery time on quote, BOM, and SOW requests.
- ✓ Eliminate the need to contact manufacturers individually.

## Support Engineers

Presales@dandh.com, 888.325.1246



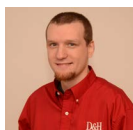
**Jeff Hunt**  
Sales Engineer Manager,  
CCNA: Voice, Wireless,  
Routing/Switching;  
CMNA Meraki Certified



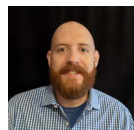
**Jason Fregede**  
Sales Engineer,  
ProAV Expertise  
CTS Certified



**Jon Perez**  
Technical Sales Specialist  
Ubiquiti Certified



**Chris Phillips**  
Technical Enablement  
Supervisor  
CTS Certified,  
Ubiquiti Certified



**Josh Shaffner**  
Sales Engineer,  
Networking Expertise  
Ubiquiti Certified  
SonicWall Certified

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