



# DEVICE AS A SERVICE

The Device as a Service model offers the flexibility required of businesses striving to meet the needs of the modern workplace.

## Take advantage of D&H's Device as a Service offering to help your Business:

**Enhance, improve and optimize** your IT environment, granting you the ability to reallocate IT resources to more strategic projects.

**Increase productivity** with the latest technology through a vast selection of modern devices from preferred manufacturers.

**Control IT** cost with the flexibility to scale up or scale down based upon workplace needs at a predictable monthly price

**Make the shift** from a CapEx-based spending model of buying hardware to an OpEx-based model of provisioning hardware as a component of a managed service.

**Revolutionize modern IT processes** with an end-to-end fully managed support and device lifecycle management

**Expand geographic footprint** by leveraging nationwide DaaS field service technician network.



**DaaS**  
DEVICE AS A SERVICE

**Lenovo**<sup>TM</sup>



Download this free, customizable marketing resource to help you sell DaaS solutions!



## PROGRAM OVERVIEW

### Robust Selection of Devices

- All form factors, powered by Windows 10: Desktops, Notebooks, Workstations, 2-in-1s, AiOs and Tablets



### Flexibility

- No Minimum Unit Quantity Requirement\*
- 24 Month & 36 Month Terms
- Single Contract/Monthly Payments
- Workforce Scaling Flex Up/Down

### Lifecycle Management

- Level 1 Support: 24/7 x 365 North American Based Technical Help Desk
- Level 2 Support: On-Site Next Business Day Support
- Off-Site Break/Fix Repair Depot
- Accidental Damage Protection
- End of Term Disposition

\*All DaaS deals require a minimum Windows device cost of \$1,000.

### A La Carte & Add-Ons

#### White Glove Services

- Imaging
- Asset Tagging
- On-Site Set-Up & Decommission

#### Add-Ons

- Peripherals
- Accessories
- Non-Device Hardware
- Software/Licensing

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or contact [LenovoSpecialist@dandh.com](mailto:LenovoSpecialist@dandh.com)



# Customized DaaS Solutions: Lenovo Devices



Equip customers with the latest and greatest Lenovo Windows 10 devices and Microsoft Productivity and Collaboration software, enhanced with service & support solution designed specifically for your clients' needs.

## Featured Lenovo DaaS Solutions

Notebooks		Desktops	
<b>GOOD</b>	<ul style="list-style-type: none"> <li>ThinkPad T14 Notebook (SKU: 20S00032US)</li> <li>ThinkPad Hybrid Dock (SKU: 40AF0135US)</li> <li>ThinkVision T24i 20 WLED Monitor (SKU: 61F7MAT1US)</li> <li>Microsoft 365 Business Standard</li> <li>DaaS Support*</li> </ul> <p><b>Starting Price: \$81.38/month (36 Month Term)</b></p>	<ul style="list-style-type: none"> <li>ThinkCentre M70q Desktop (SKU: 11DT0021US)</li> <li>C27-20 27 Inch WLED Monitor (SKU: 65F6KCC1US)</li> <li>Microsoft 365 Business Standard</li> <li>DaaS Support*</li> </ul> <p><b>Starting Price: \$58.81/month (36 Month Term)</b></p>	<b>GOOD</b>
<b>BETTER</b>	<ul style="list-style-type: none"> <li>ThinkPad X1 Carbon Notebook (SKU: 20U90030US)</li> <li>ThinkPad Hybrid Dock (SKU: 40AF0135US)</li> <li>C27-20 27 Inch WLED Monitor (SKU: 65F6KCC1US)</li> <li>Microsoft 365 Business Standard</li> <li>DaaS Support*</li> </ul> <p><b>Starting Price: \$105.89/month (36 Month Term)</b></p>	<ul style="list-style-type: none"> <li>ThinkStation P330 Workstation (SKU: 30D1000SUS)</li> <li>C27-20 27 Inch WLED Monitor (SKU: 65F6KCC1US)</li> <li>Microsoft 365 Business Standard</li> <li>DaaS Support*</li> </ul> <p><b>Starting Price: \$67.42/month (36 Month Term)</b></p>	<b>BETTER</b>
<b>BEST</b>	<ul style="list-style-type: none"> <li>ThinkPad X1 Yoga 2-in-1 Notebook (SKU: 20UB003QUS)</li> <li>ThinkPad Hybrid Dock (SKU: 40AF0135US)</li> <li>ThinkVision T24i 20 WLED Monitor (SKU: 61F7MAT1US)</li> <li>Microsoft 365 Business Standard</li> <li>DaaS Support*</li> </ul> <p><b>Starting Price: \$118.89/month (36 Month Term)</b></p>	<ul style="list-style-type: none"> <li>ThinkCentre M920t Desktop (SKU: 10SF000BUS)</li> <li>C27-20 27 Inch WLED Monitor (SKU: 65F6KCC1US)</li> <li>Microsoft 365 Business Standard</li> <li>DaaS Support*</li> </ul> <p><b>Starting Price: \$68.92/month (36 Month Term)</b></p>	<b>BEST</b>

### Terms & Conditions:

Pricing is estimated and for quoting purposes only. Pricing is subject to change based on market conditions. Product will not auto-provision. Subject to end-user credit check and approval. Product availability subject to market conditions. Microsoft subscription billed monthly by partner to end-user. All other items billed directly to end user via finance partner.

\*Device-as-a-Service (DaaS) technical support including but not limited to 24/7x365 by phone and Next business Day On-Site.

**Contact [LenovoSpecialist@dandh.com](mailto:LenovoSpecialist@dandh.com)  
to customize your solution designed offerings today!**